

**Product Manager** (3 positions - each with a specialty in one of the following market segments: Women's Healthcare/Gastroenterology/Dermatology or Urology)

## Rockaway, NJ

The Commercial Operations team is recruiting for three Product Manager Positions located in Rockaway, NJ. We are seeking aggressive, results-oriented individuals who will be able to make an immediate impact. Warner Chilcott is a sales-driven organization that has enjoyed tremendous success through the execution of its highly aggressive sales force. The Commercial Operations function at Warner Chilcott leads any and all promotional initiatives that involve the sales force.

### About Warner Chilcott

Warner Chilcott is a leading specialty pharmaceutical company currently focused on the women's healthcare, gastroenterology, dermatology and urology segments of the U.S. and Western European pharmaceuticals market. It is a fully integrated company with internal resources dedicated to the development, manufacturing and promotion of its products. We have established strong franchises in women's healthcare and dermatology through our marketing techniques and specialty sales forces. We believe that our proven product development capabilities, coupled with our ability to execute acquisitions and licensing transactions and develop partnerships will enable us to sustain and grow our business.

The individual will be responsible for the following activities:

- Serve as the 'owner' of any promotional efforts for specific products and/or a sales force.
- Development of Product Strategy and messaging to sales force
- Creation and execution of all field-based promotional programs
- To develop all go to market field-based promotional materials in advance of new product launches and quarterly sales meetings
- Conduct regular field visits to gauge success of messaging and programs and to determine what obstacles/objections sales representatives are hearing from physicians related to product promotion
- Facilitate the review and approval of all promotional items through our Legal, Medical and Regulatory approval process
- Management of product sample budget, forecast and distribution to sales force
- Serve as point of contact with field sales management
- Work closely with Marketing

### Basic Qualifications

- Bachelors Degree coupled with up to 4 years as a Product Manager, preferably with a small to medium-sized pharmaceutical company
- Previous experience as a sales representative is preferred
- Preference will also be given to applicants with experience in our core therapeutic areas, especially Women's Healthcare
- Candidates must be very organized and have excellent oral presentation and communication skills. This position will be expected to give presentations to the sales training classes, sales representatives and sales management teams on a regular basis. Warner Chilcott is a very entrepreneurial environment that operates at a 'quick' pace.

Please visit [www.wcrx.com](http://www.wcrx.com) for more information about our exciting product portfolio.

Candidates must be authorized to be employed in the United States. Candidates must be willing and able to travel as necessary. Candidates must be organized and have excellent oral presentation and communication skills. Candidates must also successfully pass a drug test and background check.

Warner Chilcott realizes that our success as an organization is dependant upon our people. We seek aggressive, success oriented and adaptable associates. Please apply at [jobs@wcrx.com](mailto:jobs@wcrx.com) and reference "**Product Manager CW**" in the subject. Please reference which area of expertise you have specifically within the following market segments: Women's Healthcare/gastroenterology/dermatology or urology in the Subject line.